



6th MEXICO INFRASTRUCTURE PROJECTS FORUM

Energy, Hydrocarbons, Transportation & Logistics in Focus

A VIRTUAL EVENT FROM MONTERREY, MEXICO ON JAN 19-21, 2021

Tuesday, January 19, 2021

Day 1 Registration

09:00 Welcoming Remarks
Jay Applewhite, General Director, 6th Mexico Infrastructure Projects Forum 2021
Raúl Ferro, Energy Director & Partner, Industry Exchange

Mexico's Energy Transition

09:05 Keynote presentation: Role of Energy Infrastructure in Promoting Social Development in Mexico
Enrique Alba, CEO, Iberdrola Mexico

State's Leadership: Facilitating Economic and Social Progress thru Energy Development

9:20 Panel discussion: The Role of the Energy Industry and the Battle Against Poverty and Energy Vulnerability

- Energy Poverty, Energy Vulnerability and Energy Security in México. Where are we as a Country? What are we doing on a Local, State and Federal levels?
- Lack of Energy Infrastructure as a cause of social poverty: epidemic diseases, unemployment, social discontent, political instability...
- Energy Leadership of the States: opportunities on Energy Development and State
- How is Mexico's energy sector aligning with the objectives of Mexico's current political agenda
- Landscape of the Mexican Energy Sector post Covid-19

Ma. Antonieta Gómez, Chief of Energy Commission, **Comisión de Energía de Tamaulipas**
Jose Friedrich Garcia Mallitz, Chief of Economic Development Office, **State of Tabasco**
César Cadena, President, **Clúster Energético de Nuevo León**
Rogelio Montemayor, President, **Clúster Energía Coahuila**
José García Sanleandro, Presidente, **Asociación Mexicana de Gas Natural - AMNG y Naturgy México**
Enrique Alba, CEO, **Iberdrola México**

Moderator: **Jose Maria Lujambio**, Partner & Energy Practice Director, **CCN**

10:40 **Coffee Break and Virtual Networking Session**

Power Generation in Mexico

11:10 Panel Discussion: **Opportunities within Mexico's Power Generation Market**

- Wholesale Market Update and Key Opportunities for Private Sector
- What are the prospects of Natural Gas demand for Mexico's power market post COVID-19?
- Which Markets Have Higher Cogeneration Potential in the Short Term?
- Supply sources and evolving marketplace for natural gas
- Long-Term Auctions and Bilateral Contracts for Qualified Users

Jorge Armando Gutierrez Vera, CEO, **Energia Electrica BAL**
Raúl Carral, Business Development Director, **Warstila**
Ignacio Castro Foulkes, Director, **Invenergy**
Ramón Moreno, CEO - President, **Mitsui & Co. Power Americas - Asociación Mexicana de Energía**

Moderator: **Andrea Calo**, Director, Market Intelligence – Mexico, **Customized Energy Solutions**

Renewable Energy Projects

- 12:10 Presentation: **Renewable Energy in México**
Miguel Ángel Alonso, CEO, **ACCIONA Mexico**
- 12:25 Panel Discussion: **The Future of Renewable Energy Projects in Mexico**
- Challenges for Utility Scale Projects in 2021: Energy Storage and Solar/Wind Power
 - Agenda 2021-2030 and International Obligations. Where are we Standing?
 - Overview of the Utility Scale Projects: Solar and Wind Power Projects
 - Trends and Forecast of Clean and Renewable Energy in México
 - What are the Main Challenges that Wind Energy Developers face in Mexico?
 - How to handle social impact, new regulatory guidelines, licensing, and grid connectivity?
 - What is the Timetable for Renewable Projects in the Short and Medium Term?
 - What are the Main Challenges while Operating a Wind Farm in Mexico?
 - Mechanism to Promote Clean Energy withing 4T (current administration)
 - Clean & renewable energy trends and the future of distribution
 - Commercialization and Storage of Solar Energy
 - What is the Renewable´s project pipeline for the short and midterm?
- Héctor Martínez**, CEO, **Next Energy**
Patricia Tatto, Vice President, **ATA Renewables Mexico**
Rafael Juárez, Business Development Director, **ACCIONA México**
Irene Espínola, Renewable Energy Global Director, **Grupo Bimbo**
- Moderator:** **Claudio Rodríguez-Galán**, Head of Mexico City Office, **Thompson & Knight**
- 13:30 **Virtual Networking Session**
- 14:00 End of Day One

Wednesday, January 20th 2021

Opening Day 2

09:00 Welcoming Remarks
Raúl Ferro, Energy Director & Partner, **Industry Exchange**
Jay Applewhite, General Director, **Industry Exchange**

Financing Energy Infrastructure Projects in Mexico

09:05 Panel Discussion: Financing Prospects for Mexico's Infrastructure Projects in 2021 and onwards

- What types of financing are developers most likely to access for projects in the coming year?
- How and where will foreign investors get involved in the Mexican energy sector?
- Solar and Wind Power Project Investment in Mexico: Experience Sharing
- What needs to be done to facilitate Renewables investment in Mexico?
- Available investment vehicles in Mexico: CERPIs, CKDs, FibrasE, IPOs, taxes, and how can managers take advantage of the new investment vehicles? What benefits are these expected to bring to investment in Mexican energy and infrastructure projects?
- What types of projects are more geared towards local bank participation and which ones suit international bank finance?

Hélène Dimitracopoulos, CFO, **Zuma Energia**

Carlos Lerma, Energy Director, **Banco Nacional de Obras y Servicios Públicos – BANOBRAS**

Andrés García Novel, Principal Investment Officer, **International Finance Corp. - IFC World Bank**

Mayra Balcazar, Head of Projects & Infrastructure Finance, **Citibanamex**

Moderator: **Nymia Almeida**, Senior Vice President, **Moody's Investors Services**

10:15 Presentation: **CFE's Role in Natural Gas Supply Contracts**
Miguel Santiago Reyes Hernández, Director General, **CFEnergia (Confirmed)**

Hydrocarbons Infrastructure in Mexico – What's next?

10:45 Presentation: **Use of Regasification Terminals as Storage for Mexico**
Nerea Chacartegui, Business Development Director, **ENAGAS International**

11:00 Presentation: **The role of TC Energy in Mexico's Energy Infrastructure Development**
Leonardo Robles, Commercial and Business Development Director, **TC Energy**

11:15 Panel Discussion: **Natural Gas Logistics – Opportunities, Projects and Challenges Ahead**

- The Role of Natural Gas in Mexico's Energy Mix
- Current Alternatives and Opportunities for Natural Gas Storage in Mexico
- What are the opportunities, challenges, and threats for distribution in Mexico?
- Distribution infrastructure in Mexico and Competitiveness
- Natural Gas Infrastructure Needs for Southeast Mexico the Yucatan Peninsula, and beyond
- What are the Opportunities for Mexico to Become a Gas Supplier?
- What is the estimated storage capacity of natural gas in Mexico?
- What are the opportunities and main operational challenges for gas buyers, focusing on pipeline and storage capacity contracting and operations?
- Infrastructure Development for LNG and Liquids

Leonardo Robles, Commercial and Business Development Director, **TC Energy**

Fernando Alonso Viñas, Government Relations Director, **Fermaca**

Nerea Chacartegui, Business Development Director, **ENAGAS International**

Eva Ribera, Director of Development of Natural Gas Networks LatAm, **ENGIE**

Raúl Puente, General Director of Underground Storage, **CYDSA**

Cesar Castro, Trading Manager, **Mex Gas Supply**

Moderator **Christopher Lenton**, Senior Editor, Mexico and Latin America at **Natural Gas Intelligence - NGI**

12:30 **Coffee Break and Virtual Networking Session**

Energy Investment and Development in Nuevo Leon

13:00 Presentation: Jorge Gorozpe, Director of Energy Promotion, **State of Nuevo Leon**

Refined Products Infrastructure: Transportation, Logistics, and Storage Related Infrastructure

13:15 Presentation: **Meeting Infrastructure demands for 2021 and Beyond**
Sean Strawbridge, Chief Executive Officer, **Port of Corpus Christi**

13:30 Panel Discussion: **Evaluating Infrastructure Improvements, Storage and Logistics solutions**

- Infrastructure deficits for refined fuels transport and storage
- Dos Bocas Refinery Construction
- US-Mexico pipeline developments: main challenges and opportunities
- Fuel and Gas Storage Terminals
- LNG on Mexican rails and marine terminals?
- Rail Operators main challenges to move product to Mexico, and logistical complications of the market
- Where are the opportunities for private involvement in transportation and storage infrastructure?

Oscar del Cueto Cuevas, President, **Kansas City Southern México**

Sean Strawbridge, Chief Executive Officer, **Port of Corpus Christi**

Celeste Rebora Mier, Director of Hydrocarbon Projects, **Grupo Valoran**

Rajan Vig, Founder, **Indimex**

Carlos Garcia, Managing Director Mexico, **Valero**

Moderator: **Josefa Casas**, General Director, **Doxia**

Mexico Fuel Markets and Development

14:30 Presentation: **Understanding the Fuel Market Dynamics in Mexico**
Josefa Casas, General Director, **Doxia**

14:45 **Virtual Networking Session**

15:15 End of Day Two

Thursday, January 21st 2021

Opening Day 3

- 09:00 Welcoming Remarks
Raúl Ferro, Energy Director, **Industry Exchange**
- 09:05 Keynote Presentation: **Natural Gas, Energy for Well-Being**
José García Sanleandro, President, **Mexican Association of Natural Gas- AMGN & Naturgy Mexico**

Natural Gas Market & Commercialization

- 09:20 Presentation: **Natural Gas in Mexico**
Javier López Ramos, CEO, **Mex Gas Supply**
- 09:35 Panel Discussion: **Economics and Commercial Considerations for Natural Gas in Mexico**
- Trends and Opportunities of Supply and Demand of Natural Gas
 - Mexican gas demand for:
 - Power generation and its role within the Mexican power stack
 - Industrial uses and trends affecting the industrial sector
 - Petrochemical operations
 - Market benefits resulting from natural gas marketing and trading
 - Supply sources alternatives in Mexico
 - Financing and risk management for the natural gas trade in Mexico
 - Options for driving price transparency
- Santiago García**, CEO, **Santa Fe Gas**
Pedro Elio, VP Business Development, **BP Energy Company**
Norma Rodríguez, Directora de Abastecimiento, **FRISA Steel**
Roberto Blanco, President of Gas & Power, **Alfa**
Nuria Lozano, Origination Manager Latam, **Mercuria**
- Moderator:** **James Fowler**, Energy Editor, **ICIS**

10:55 **Coffee Break and Virtual Networking Session**

Mexico's Electricity Market and Qualified Users

- 11:25 Panel Discussion: **Challenges for Qualified Users Under the Current Regulation**
- The new focus on Energy Procurement
 - Are companies refocusing strategies to support multiple energy sources?
 - Prospective of Distributed Generation for Qualified Users
 - Energy Efficiency and the Mexican Industry
- Katya Somohano**, Energy Director **DeAcero**
Francisco José Con Garza, Energy Director, **CEMEX Energía**
Angie Soto, Managing Director, **Nexus Energía**
Jaime Trejo, Energy Development Manager, **Grupo México**
- Moderator:** **Jeff Pavolvic**, Power Market Expert, **Bravos Energía**

Compressed Natural Gas Transportation, Technology, and Logistics

- 12:25 Presentation: Compressed Natural Gas technology applications for road, rail, and marine industries
Pedro Santos, Managing Director, **Andalusian Energy**
- 12:45 Closing Remarks
- End of 6th Mexico Infrastructure Projects Forum 2021**

Note: Agenda subject to change.

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